

Southeast Tennessee

(Bledsoe, Bradley, Grundy, Hamilton, Marion, McMinn, Meigs, Polk, Rhea, and Sequatchie Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
Doctoral or professional degree										
Business Teachers, Postsecondary	130	\$52,734	●	●	○	○				
Master's degree										
Nurse Practitioners	65	\$104,646	●	○	●	●	●			
Educational, Guidance, School, and Vocational Counselors	55	\$48,715	●	○	●	●				A
Healthcare Social Workers	55	\$53,103	●	○	●	●	○			
Education Administrators, Elementary and Secondary School	50	\$76,982	●	●	●	●				
Education Administrators, Postsecondary	50	\$76,982	●	○	●	○	○			A
Bachelor's degree										
General and Operations Managers	440	\$89,064	●	○	●	●	○			
Registered Nurses	440	\$57,351	●	○	●	●	○			
Elementary School Teachers, Except Special Education	260	\$58,620	●	○	●	●	○			A
Clergy	245	\$44,458	●	○	●	●				A
Secondary School Teachers, Except Special and Career/Technical Education	235	\$59,669	●	○	●	●	○			A
Accountants and Auditors	185	\$57,384	●	●	●	●				
Human Resources Specialists	170	\$47,970	●	○	●	○				A
Financial Managers	145	\$91,680	●	●	●	●				
Industrial Engineers	100	\$81,408	●	●	○	○				A
Medical and Health Services Managers	95	\$89,532	●	○	●	●	○			
Software Developers, Applications	95	\$90,417	●	○	○	○	○	●		
Sales Managers	85	\$94,398	●	●	●	●				
Market Research Analysts & Marketing Specialists	80	\$57,383	●	●	○	●	○	○		
Computer Systems Analysts	80	\$76,930	●	●	○	○	○	●		
Administrative Services Managers	75	\$82,977	●	○	●	●				
Construction Managers	70	\$69,708	●	●	●	●	○			

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 50 expected annual job openings

Southeast Tennessee

(Bledsoe, Bradley, Grundy, Hamilton, Marion, McMinn, Meigs, Polk, Rhea, and Sequatchie Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
Bachelor's degree continued										
Training and Development Specialists	70	\$54,237	●	○	●	●				A
Management Analysts	60	\$49,888	●	●	●	●				
Compliance Officers	50	\$51,087	●	○	●	●				
Associate's degree										
Medical and Clinical Laboratory Technicians	80	n/a	●	○	●	○	●		○	
Physical Therapist Assistants	60	\$53,827	●	○	●	○	○			
Postsecondary non-degree award										
Licensed Practical and Licensed Vocational Nurses	200	\$38,568	●	○	●	●	○			
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	80	\$48,416	●	○	○	○	○		●	
Some college, no degree										
Computer User Support Specialists	70	\$54,689	●	○	●	○	○	○	○	
High school diploma or equivalent										
Customer Service Representatives	1,000	\$32,232	●	○	●	●				
First-Line Supervisors of Retail Sales Workers	500	\$36,936	●	○	●	●				
First-Line Supervisors of Office and Administrative Support Workers	420	\$48,970	●	○	●	●				
First-Line Supervisors of Food Preparation and Serving Workers	295	\$28,218	●	●	●	●				
First-Line Supervisors of Production and Operating Workers	245	\$52,341	●	○	○	●			○	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	235	\$56,922	●	○	●	●				
Food Service Managers	215	\$39,210	●	○	●	●				
Electricians	185	\$54,724	●	●	○	○	○		●	
Welders, Cutters, Solderers, and Brazers	170	\$43,575	●	○	○	○			○	
Medical Secretaries	150	\$30,176	●	○	●	○				

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 50 expected annual job openings

Southeast Tennessee

(Bledsoe, Bradley, Grundy, Hamilton, Marion, McMinn, Meigs, Polk, Rhea, and Sequatchie Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
High school diploma or equivalent continued										
Industrial Machinery Mechanics	145	\$46,347	○	○	○	○	○	○	●	
Plumbers, Pipefitters, and Steamfitters	125	\$48,277	●	○	●	○			●	
First-Line Supervisors, Mechanics, Installers, Repairers	115	\$62,513	●	●	●	●			●	
Production, Planning, and Expediting Clerks	110	\$45,302	●	○	○	○				
Pharmacy Technicians	110	\$30,334								
First-Line Supervisors of Construction Trades and Extraction Workers	100	\$51,401	●	○	●	●	○		○	
Police and Sheriff's Patrol Officers	100	\$39,845	●	○	●	●				
Bus and Truck Mechanics and Diesel Engine Specialists	100	\$45,954	○	○	○	○			●	
Executive Secretaries and Executive Administrative Assistants	90	\$51,120	●	○	●	○				
First-Line Supervisors of Non-Retail Sales Workers	85	\$60,432	●	●	●	●				
Insurance Sales Agents	80	\$43,022	●	●	●	●				
Dispatchers, Except Police, Fire, and Ambulance	80	n/a	●	○	●	○				
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	75	n/a	●	○	●	●			○	
Chefs and Head Cooks	70	\$46,225	●	●	●	●				A
Carpenters	70	\$40,424	●	○	○	○			○	
Parts Salespersons	70	34910	●	○	●	●			○	
Property, Real Estate, and Community Association Managers	65	\$46,453	●	○	●	●				
Operating Engineers and Other Construction Equipment Operators	65	\$39,718	○	○	○	○			○	

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 50 expected annual job openings

Southeast Tennessee

(Bledsoe, Bradley, Grundy, Hamilton, Marion, McMinn, Meigs, Polk, Rhea, and Sequatchie Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
High school diploma or equivalent continued										
First-Line Supervisors of Housekeeping and Janitorial Workers	60	\$34,270	●	○	●	●				
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	60	\$43,300	○	○	○	○			○	
Transportation, Storage, and Distribution Managers	55	73298	●	●	●	●				

✓ Jobs in Demand
✓ Positive Job Growth
✓ At least 50 expected annual job openings

For more information, please contact:
Workforce Insights, Research and Reporting Engine Division
Wired.info@tn.gov; (615) 741-2284

The Tennessee Department of Labor and Workforce Development is committed to principles of equal opportunity, equal access, and affirmative action. Auxiliary aids and services are available upon request to individuals with disabilities.

 Tennessee Department of Labor and Workforce Development;
 Authorization No. 337626, February 2020; This public document was promulgated for electronic use only.